

**AGREEMENT FOR A DOUBLE DEGREE  
BETWEEN**

**IL POLITECNICO DI MILANO  
(School of Industrial and Information Engineering)  
AND**

**AUDENCIA NANTES SCHOOL OF MANAGEMENT**

**Dual Degree General Requirements**

A maximum of 5 students from each university per Academic Year will take part in the programme. Once they complete the programme, students will be awarded the "Laurea Magistrale" in Management Engineering (equivalent to the MSc) at Politecnico di Milano and the Master Grande Ecole, Management Engineering Degree (equivalent to the MSc) at Audencia.

Students will earn 70 Credits at their Home Institution (2 semesters) and then continue their curriculum at the Host Institution for another 70 Credits (2 semesters); plus, an additional semester at the Host institution to complete the final thesis, in English, and an internship (40 Credits).

The course programme must account for **180 ECTS** (degree programme details are indicated in the section below).

**Thesis Requirements**

The Politecnico [School of Industrial and Information Engineering](#) and the [Management Engineering MSc Degree](#) allow for different types of thesis work. Students must refer to these regulations when preparing their work.

Students should also refer to Audencia to be sure that their choice is accepted by both institutions and that they will be allowed to graduate.

## Dual Degree Programme Structure

**Please note:** course offerings at both institutions may vary in time. Should this occur, appropriate substitutes will be found with the support of the Academic Advisors

<u>AUDENCIA students</u>	<u>PoliMi Students</u>
<p><b>1<sup>st</sup> year at AUDENCIA – 70 ECTS</b> 58 ECTS structured as follows:</p> <ul style="list-style-type: none"> <li>• Management Fundamentals (30 ECTS credits)</li> </ul> <p>The choice of one Major (28 ECTS credits) between:</p> <ul style="list-style-type: none"> <li>- Finance</li> <li>- Marketing</li> <li>- Consulting</li> </ul> <p>Plus 2 ECTS credits of Elective Courses</p> <p>Plus 10 ECTS to be taken during the Summer Session</p>	<p><b>1<sup>st</sup> year at PoliMi – 70 ECTS</b> 60 ECTS structured as follows:</p> <ul style="list-style-type: none"> <li>• Business and Industrial Economics (10 ECTS)</li> <li>• Leadership and Innovation (10 ECTS)</li> <li>• Accounting Finance and Control (10 ECTS)</li> <li>• Strategy &amp; Marketing</li> </ul> <p>Then 2 out of the 3 following courses:</p> <ul style="list-style-type: none"> <li>• Operations Management (10 ECTS)</li> <li>• Logistics Management (10 ECTS)</li> <li>• Industrial Technologies (10 ECTS)</li> </ul> <p>Plus 10 ECTS FREE credits</p>
<p><b>2<sup>nd</sup> year at PoliMi – 70 ECTS</b> 45 ECTS structured as follows:</p> <p>Students select one Concentration to be chosen among any of the following (courses available during 1<sup>st</sup> and 2<sup>nd</sup> semester):</p> <ul style="list-style-type: none"> <li>• Advanced Manufacturing</li> <li>• Design Management, Innovation and Entrepreneurship</li> <li>• Digital Business and Market Innovation</li> <li>• Energy &amp; Environmental Management</li> <li>• Finance</li> <li>• Industrial Management</li> <li>• International Business</li> <li>• Supply Chain Management</li> <li>• Sustainable Operations and Social Innovation</li> </ul> <p>Plus</p> <p>25 ECTS to be chosen with the PoliMi Academic Advisor, selecting courses coherent with the chosen Concentration</p> <p><b>IMPORTANT:</b> Audencia students may also opt to earn the above listed 140 credits (not including the internship and Thesis at Polimi) as follows: 60 ECTS credits at Audencia (30 in Fall and 30 in Spring) + 80 ECTS credits at Polimi (40 credits for each academic semester)</p>	<p><b>2<sup>nd</sup> year at AUDENCIA – 70 ECTS</b> <u>1<sup>st</sup> semester (Fall):</u></p> <p>28 credits towards completion of the Major:</p> <ul style="list-style-type: none"> <li>• Corporate Finance</li> <li>• Digital Business &amp; IT</li> <li>• Mktg in Emerging Markets</li> <li>• Mktg for Product Mgr.</li> </ul> <p>and</p> <p>2 ECTS credits of Elective Courses</p> <p><u>2<sup>nd</sup> semester (Spring) + Summer:</u></p> <p>28 credits towards completion of the Major:</p> <ul style="list-style-type: none"> <li>• Corporate Finance</li> <li>• Mktg for Product Mgr.</li> <li>• Consulting</li> </ul> <p>and</p> <p>2 ECTS credits of Elective Courses</p> <p>and</p> <p>10 ECTS credits to take in Summer</p>
<p><b>3<sup>rd</sup> year (5<sup>th</sup> semester) at PoliMi – 40 ECTS</b></p> <ul style="list-style-type: none"> <li>• Internship (25 ECTS) 6 months</li> <li>• Master Thesis (15 ECTS)</li> </ul>	<p><b>3<sup>rd</sup> year (5<sup>th</sup> semester) at AUDENCIA – 40 ECTS</b></p> <ul style="list-style-type: none"> <li>• Internship (25 ECTS) 6 months</li> <li>• Master Thesis (15 ECTS)</li> </ul>